

Transforming facility-level confidence and engagement with using data to close HIV programme gaps







Background

- Global Health Initiatives play a significant and complex role in health systems. PEPFAR has been instrumental in the response to the HIV epidemic. Anova has been the PEPFAR NGO in the Cape Winelands since 2007
- Major changes in strategic in 2015 required an innovative model of support in the Cape Winelands
- The aim of 3x 90 Cape Winelands Hotspot project was to close the gap on the HIV 90-90-90s in high HIV-burdened clinics in the Cape Winelands over a short period of time.
- What changes can we make that will result in improvement?
- How will we know the changes are an improvement?

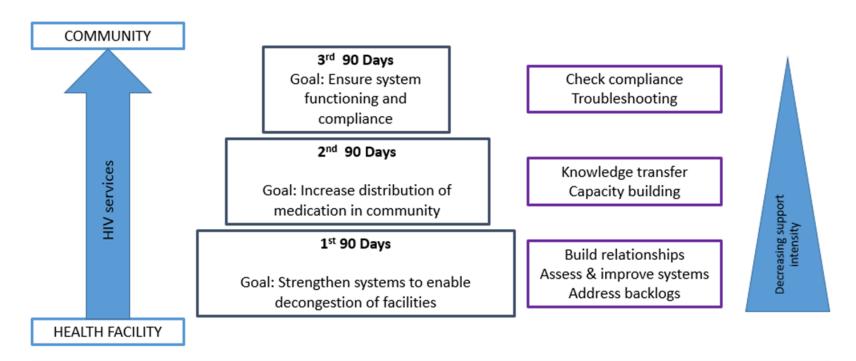


Summary of process

- As part of the evaluation of the 3x90 innovation a study was done.
- **Study aim**: 1) describe the model, 2) how it was implemented, 3) analyse it effects on facilities and district as a whole 4) enabling and hindering contextual factors.
- To describe the model, its contexts and implementation: qualitative methods of data collections were used.
- To investigate the effects of the model at facility level: Analysis of routine data was performed.
- Interviews with stakeholders: Collected useful data and give us nuanced understanding of effect of support on facilities/ subdistrict/ district
- Feedback: Transferrable lessons learnt about data use at facility level

Principles of the innovation

Anova Cape Winelands model for focussed and sustainable support at "hotspot" primary care facilities



Team: Manager; Pharmacy Assistant; Data Clerk/Counsellor; Professional Nurse Anova team matched with facility staff team



Formative phase behind the model

- Organic process: "Doing while planning"
- Look for ideas that can make an improvement?
- Used the "classics" to find ideas: (benchmarking, known best practices, root cause analysis, process mapping, turn ideas into concepts and creating new ideas that work for the clinic)
- **Find proof** (data) that the ideas were implemented and that it made a difference.
- Measurement: Services, clinical and intervention outcomes versus implementation strategy outcomes or process measurements.
- Focus on understanding the local contexts.
- Look for unintended consequences.



Findings: Data use at facilities

- Data Disconnect: Captured at clinic level
 — analysed at higher levels use data to report at higher levels use data for planning at higher levels feedback by higher levels.
- Clinic disconnect with data: 1) distrust around data, 2) lack of ownership 3) feelings of disempowerment.
- Data not used for action by clinics.
- Tier.net tool: On-site analysis, presentation and use.
- "Real time" & "Real world" data: 3x90 Turn-around strategy
- Bring confidence and engagement.
- Improve services in clinics.
- Close HIV programme gaps.



Data collection: Feedback

- The clinic is the **micro-setting**, but also the **building block** where **individuals** do data collecting.
- Their work is highly scripted to achieve objectives.
- Their behaviour is shaped by the institutional contexts.
- But they have a lot of discretionary power:
- How and when they act and why and how they support or even undermine policy.
- They have a pivotal role in engaging people, building relationships and defining norms and values
- A key focus of the 3x 90 project team was on the individuals in the clinics collecting data.

Data collection: Solving problems together

- **3x 90 key strategy**: Create: Opportunities, structures and processes to solve problems together.
- There were many **data collection problems**: Backlogs, Quality of clinical notes and Tier, Appointment system and Tier, Off site pick-up points and Tier. Technical support and Tier.
- There were many creative solutions: The Turn-around strategy, Data capturing by "non-data" staff, More than one computer in a clinic to capture. Clinical training for data people, Data training for clinical people.
- Need to proof implementation of the solution and to measure the outcome of solution in the new contexts.
- Feedback: Decide to adapt or abandon the solution.

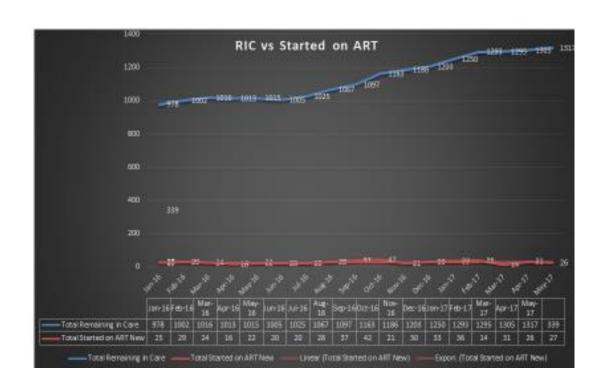
Improving data quality

- Some ideas were great and inspiring, but the data to support the ideas were useless or not collected.
- The importance of data quality became an issue for the clinic, because they needed the data to motivate for change.
- Examples of creative data quality improvement solutions: Daily cash-up of data, Correcting fake lost to follow-up.
- Clinics started to **verify their reports**, addressing gaps and shortcomings.

Starting analyse and interpret data at clinic level

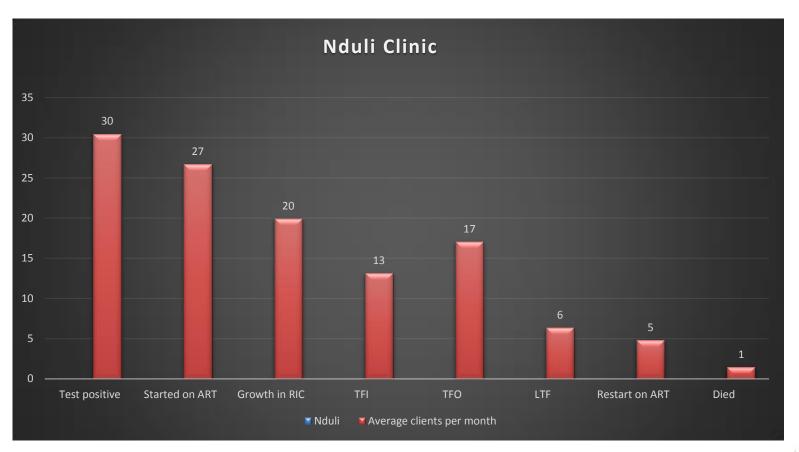
- Clinic staff was capacitated and started to use the different lists generated by TIER.Net.
- The reports on Tier.net not only help verifying data it also help to analyse data.
- The clinics started to analyse profile of patients on Tier.net:
 Male/ Female starting, Time between testing and starting on ART.
- Analyse the movement of patients: Contacting neighbour clinics to look for patients.
- Followed by implementation of a clinic-level dashboard that was created to link different data sets.

Run chart made by data capture



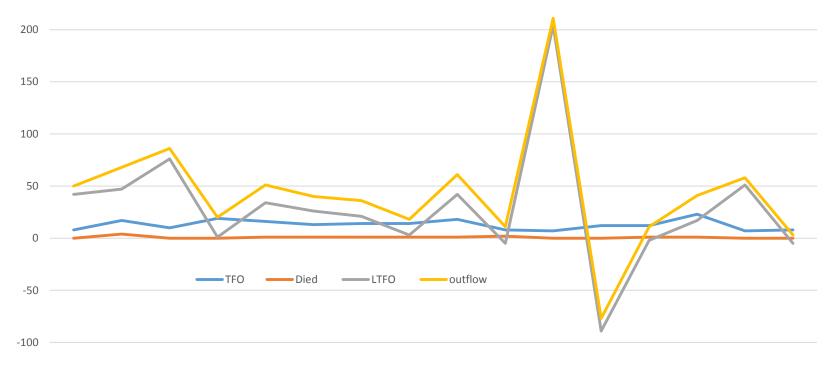


Example of monthly targets set by clinic









| -150 | | | | | | | | | | | | | | | | |
|--------------|-----|-----|--------|--------|--------|--------|--------|--------|-----|-----|------|-----|-----|-----|-----|-----|
| | Nov | Dec | 16-Jan | 16-Feb | 16-Mar | 16-Apr | 16-May | 16-Jun | jul | Aug | Sept | Oct | Nov | Dec | jan | feb |
| — TFO | 8 | 17 | 10 | 19 | 16 | 13 | 14 | 14 | 18 | 8 | 7 | 12 | 12 | 23 | 7 | 8 |
| —— Died | 0 | 4 | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 2 | 0 | 0 | 1 | 1 | 0 | 0 |
| ——LTFO | 42 | 47 | 76 | 1 | 34 | 26 | 21 | 3 | 42 | -5 | 204 | -89 | -2 | 17 | 51 | -5 |
| outflow | 50 | 68 | 86 | 20 | 51 | 40 | 36 | 18 | 61 | 11 | 211 | -77 | 11 | 41 | 58 | 3 |



Linking data with the performance of the clinic

- In the next phase, the **clinics** started to **present** "**their**" **data** in ways that made sense to them.
- Explaining their successes and challenges to management using data.
- Clinic managers were now able to set their own targets using their own data.
- Adapt activities to reach "their" targets.
- Improvement teams.
- Presenting at market place at the rural research day.

Key points:

- A key objective of the project was to transform the culture of data use in clinics, from "top down" use by higher up management to a "bottom-up" approach,
- Focusing on grassroots engagement and engaging "non-experts" in thinking through data processes
- Giving clinic staff the vocabulary to engage with data capturing, analysis and reporting.
- Spread the improvement by opinion leaders and via "people like them."

Conclusions and recommendations

- Only those who deliver care can, in the end, change care......The outsider can judge care; but only the insider can improve it.
- Grow this new generation of workers that will be key in bring an end to the epidemic?
- Recognising their role in the fight against HIV, make space for them in the governance and management structures of clinics.
- Train them and mentor them, there are no short roads to knowledge and skills, it often only comes with experience.

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THANK YOU

